

Wilson Sons' Shipping Agency bets on the growth of the bulk liquid market in the North and Northeast regions

The company was the tanker agent for the unloading of diesel at the ports of Manaus (AM) and Itaqui (MA)

Wilson Sons was the shipping agency responsible for the tanker Horizon Theoni, chartered by the fuel distributor Atem, for the unloading of diesel in the ports of Manaus (AM) and Itaqui (MA) on March 29th and 30th. Companies in the sector estimate an increase in the volume of bulk liquid handling in the region in the coming months, especially at the Itaqui terminal, which has been setting records for the last four years.

In the operation, Wilson Sons' Shipping Agency was in charge of cargo documentation and coordinated information between the different parts involved: crew, shipowner, charterer, terminal and port operator. "The main challenge was to guarantee an operational window at the liquid berths, since the line-up is very busy, with direct transshipment operations, where it is necessary to berth two ships at the same time," says André Nogueira, coordinator of agency operations in São Luís.

The Shipping Agency also made it possible to bunker the tanker simultaneously with the unloading of diesel at the Port of Itaqui. "This was essential for the vessel to continue its trip without delays," explains André. He points out that the liquid bulk vessels, in general, call more than one port along the Brazilian coast, which makes "Wilson Sons a strategic partner due to the company's coverage in 19 ports with its own offices".

"Wilson Sons has been serving us in the North region for more than five years with commitment, dedication and good results. The trust, the respect, the good service, the prioritisation of answers and services, the ease of contact and communication, the directed guidance and the search for quick solutions were positive points that counted when choosing the company for this work," says Zigeane Carvalho, International Market Coordinator of Atem.

Shipping Agency was the first business of Wilson Sons, founded more than 180 years ago. Today it is the largest independent shipping agency in the country, present in the main Brazilian ports, with 19 own branches. In 2021, Wilson Sons attended more than 4,000 calls in various segments, such as ore, coal, steel, sugar, grains, fertilisers, chemicals, liquids and the offshore segment.

About Wilson Sons

Wilson Sons is the largest integrated operator of port and maritime logistics in the Brazilian market, with over 180 years of experience. The Company has national coverage and offers complete solutions for more than two thousand customers, including shipowners, importers and exporters, oil and gas industry, renewable energy projects, agribusiness sector, and other participants in various segments of the economy.



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